## BALANCE SHEET

As at Dec. 31, 2008

Unit: VND

| No. | Items | Code | Note | Dec. 31, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 265,186,101,236 | 162,393,998,333 |
| I | Cash \& Cash equivalents | 110 | V. 1 | 17,265,278,262 | 1,231,644,121 |
| 1 | Cash | 111 |  | 17,265,278,262 | 1,231,644,121 |
| 2 | Cash equivalents | 112 |  |  |  |
| II | Short-term financial investments | 120 |  |  |  |
| 1 | Short-term investments | 121 |  | - |  |
| 2 | Provision for devaluation of short-term security investments (*) | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 183,597,485,996 | 126,134,317,209 |
| 1 | Trade accounts receivables | 131 | V. 02 | 131,446,509,909 | 98,241,100,269 |
| 2 | Prepayment to suppliers | 132 | V. 03 | 50,739,734,664 | 27,052,186,223 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion (*) | 134 |  |  |  |
| 5 | Other receivables | 135 | V. 04 | 1,451,296,666 | 844,830,717 |
| 6 | Provision for short-term bad receivables | 139 |  | $(40,055,243)$ | $(3,800,000)$ |
| IV | Inventories | 140 |  | $\mathbf{6 2 , 0 3 1 , 7 8 0 , 3 4 3}$ | 27,145,006,479 |
| 1 | Inventories | 141 | V. 05 | 62,031,780,343 | 27,145,006,479 |
| 2 | Provision for devaluation of inventories (*) | 149 |  |  |  |
| V | Other short-term assets | 150 |  | 2,291,556,635 | 7,883,030,524 |
| 1 | Short-term prepaid expenses | 151 | V. 06 | 230,856,069 |  |
| 2 | VAT deductible | 152 | V. 07 | 1,876,677,629 | 1,261,863,066 |
| 3 | Tax and accounts receivable from State budget | 154 |  |  |  |
| 5 | Other short-term assets | 158 | V. 08 | 184,022,937 | 6,621,167,458 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 108,271,859,234 | 54,227,601,902 |
| I | Long-term receivables | 210 |  |  |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  | - |
| 3 | Long-term inter-company receivables | 213 |  |  | - |


|  | 4 Other long-term receivables | 218 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 5 | 5 Provision for long-term bad receivable (*) | 219 |  |  |  |
| II | Fixed assets | 220 |  | 87,325,047,195 | 45,697,997,909 |
|  | 1 Tangible fixed assets | 221 | V. 09 | 40,505,862,462 | 41,756,010,741 |
|  | - Historical cost | 222 |  | 53,427,603,119 | 50,068,131,871 |
|  | - Accumulated depreciation (*) | 223 |  | $(12,921,740,657)$ | (8,312,121,130) |
| 2 | 2 Finance leases fixed assets | 224 |  |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
| 3 | 3 Intangible fixed assets | 227 |  |  |  |
|  | - Historical cost | 228 |  |  |  |
|  | - Accumulated depreciation (*) | 229 |  |  |  |
| 4 | 4 Construction in progress | 230 | V. 10 | 46,819,184,733 | 3,941,987,168 |
| III | Property Investment | 240 |  |  |  |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV | Long-term financial investments | 250 |  | 12,108,477,198 |  |
| 1 | 1 Investment in subsidiaries | 251 |  |  |  |
| 2 | 2 Investment in associate or joint venture companies | 252 | V. 11 | 8,508,477,198 |  |
| 3 | 3 Other long-term investments | 258 | V. 12 | 3,600,000,000 |  |
| 4 | 4 Provision for devaluation of long-term investments | 259 |  |  |  |
| V | Other long-term assets | 260 |  | 8,838,334,841 | 8,529,603,993 |
| 1 | 1 Long-term prepaid expenses | 261 |  |  |  |
| 2 | 2 Deferred income tax assets | 262 | V. 13 | 268,395,071 | 129,603,993 |
| 3 | 3 Others | 268 |  | 8,569,939,770 | 8,400,000,000 |
|  | TOTAL ASSETS (270=100+200) | $\underline{270}$ |  | 373,457,960,470 | 216,621,600,235 |
|  |  |  |  |  |  |
| A | LIABILITIES (300=310+330) | 300 |  | 235,816,927,559 | 85,574,551,730 |
| I | Short-term liabilities | 310 |  | 195,748,278,302 | 77,407,635,685 |
| 1 | 1 Short-term borrowing | 311 | V. 15 | 164,031,993,060 | 53,654,000,000 |
| 2 | 2 Trade accounts payable | 312 | V. 16 | 21,464,040,159 | 15,893,908,610 |
| 3 | 3 Advances from customers | 313 | V. 17 | 78,171,445 | 769,024,536 |
|  | 4 Taxes and payable to state budget | 314 | V. 18 | 3,181,273,653 | 1,602,269,836 |
|  | 5 Payable to employees | 315 | V. 19 | 4,295,725,684 | 3,295,335,380 |
|  | 6 Payable expenses | 316 | V. 20 | 2,553,068,413 | 1,830,758,673 |


| 7 | Accounts payable-Affiliate | 317 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 21 | 144,005,888 | 362,338,650 |
| 10 | Provision for short-term liabilities | 32 O |  |  |  |
| II | Long-term liabilities | 330 |  | 40,068,649,257 | 8,166,916,045 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term accounts payable-Affiliate | 332 |  |  |  |
| 3 | Other long-term payables | 333 |  |  |  |
| 4 | Long-term borrowing | 334 | V. 22 | 39,754,989,921 | 8,016,034,288 |
| 5 | Deferred income tax | 335 | V. 23 | 38,028,936 | 45,809,557 |
| 6 | Provision for unemployment benefit | 336 | V. 24 | 275,630,400 | 105,072,200 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
| B | OWNER'S EQUITY (400=410+430) | 400 |  | 137,641,032,911 | 131,047,048,505 |
| I | Capital sources and funds | 410 | V. 25 | 133,203,840,794 | 129,109,312,608 |
| 1 | Paid-in capital | 411 |  | 90,000,000,000 | 90,000,000,000 |
| 2 | Share premiums | 412 |  |  |  |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock | 414 |  |  |  |
| 5 | Assets revaluation difference | 415 |  |  |  |
| 6 | Foreign exchange difference | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 2,162,759,126 | 775,094,359 |
| 8 | Financial reserve fund | 418 |  | 5,406,897,816 | 1,937,735,898 |
| 9 | Other fund belong to owner's equity | 419 |  | 1,265,486,696 |  |
| 10 | Retained after-tax profit | 42 O |  | 34,368,697,156 | 36,396,482,351 |
| 11 | Capital for construction work | 421 |  |  |  |
| II | Budget sources | 430 |  | 4,437,192,117 | 1,937,735,897 |
| 1 | Bonus and welfare funds | 431 | V. 26 | 4,437,192,117 | 1,937,735,897 |
| 2 | Budgets | 432 |  |  |  |
| 3 | Budget for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES (440=300+400) | $\underline{40}$ |  | 373,457,960,470 | 216,621,600,235 |

## OFF BALANCE SHEET ITEMS

| No. | Items | Unit | Note | Dec. 31, 2008 | Jan. 01, 2008 |
| :---: | :--- | :---: | :---: | :---: | :---: |
| 1 | Operating lease assets |  |  | - | - |
| 2 | Goods held under trust or for processing |  |  | - | - |


| 3 | Goods received on consignment for sale |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 4 | Bad debts written off |  |  |  |
| 5 | Foreign currencies (USD) |  | 1,007,321.97 | 16,779.72 |
|  | Subsidies of state budget |  |  |  |

## INCOME STATEMENT

## Quarter 4/2008

Unit: VND

| Items | Code | Note | Quarter 4 |  | Accumulation from Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 1 | VI. 1 | 132,121,018,961 | 158,769,185,809 | 651,209,520,893 | 538,903,046,719 |
| 2. Deductions | 2 | VI. 1 | 1,927,184,172 | 573,229,342 | 2,074,627,497 | 1,454,444,958 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 1 | 130,193,834,789 | 158,195,956,467 | 649,134,893,396 | 537,448,601,761 |
| 4. Cost of goods sold | 11 | VI. 2 | 107,521,720,506 | 128,411,076,051 | 515,704,684,008 | 434,381,348,422 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 22,672,114,283 | 29,784,880,416 | 133,430,209,388 | 103,067,253,339 |
| 6. Financial income | 21 | VI. 3 | 4,945,129,745 | 957,064,193 | 15,514,008,675 | 3,770,120,168 |
| 7. Financial expenses | 22 | VI. 4 | 6,940,073,546 | 1,662,584,209 | 19,796,455,804 | 5,342,368,816 |
| - Include: Interest expenses | 23 |  | 6,846,052,457 | 1,009,453,190 | 17,933,252,240 | 4,213,270,028 |
| 8. Selling expenses | 24 | VI. 5 | 8,378,996,797 | 9,192,735,375 | 40,546,572,330 | 28,204,469,331 |
| 9. General \& administrative expenses | 25 | VI. 6 | 3,708,978,812 | 4,299,471,632 | 14,958,536,815 | 9,585,117,664 |
| 10. Net operating profit $\{30=20+(21-22)-(24+25)\}$ | 30 |  | 8,589,194,873 | 15,587,153,393 | 73,642,653,114 | 63,705,417,696 |
| 11. Other income | 31 |  | 44,981,169 | 292,541 | 46,140,134 | 972,450 |
| 12. Other expenses | 32 | VI. 7 | 67,283,235 | 19,588,412 | 340,799,872 | 122,576,412 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | -22,302,066 | -19,295,871 | -294,659,738 | -121,603,962 |
| 14. Profit before tax ( $50=30+40$ ) | 50 |  | 8,566,892,807 | 15,567,857,522 | 73,347,993,376 | 63,583,813,734 |
| 15. Current corporate income tax expenses | 51 | V. 17 | 863,915,425 | 1,564,403,733 | 7,539,498,606 | 7,566,398,260 |
| 16. Deferred corporate income tax expenses | 52 |  | -146,571,699 | -83,794,436 | -146,571,699 | -83,794,436 |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 7,849,549,081 | 14,087,248,225 | 65,955,066,469 | 56,101,209,910 |
| 18. EPS (VND/share) | 70 |  | 872 | 1.565 | 7,328 | 6,233 |

## CASH FLOWS STATEMENT

Quarter 4/2008 (Indirect method)

| Items | Code | Note | Accumulation from Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 73,347,993,376 | 63,583,813,734 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 | VII. 1 | 4,653,523,794 | 4,457,239,691 |
| Provisions | 03 |  | 36,255,243 | 91,740,000 |
| Unrealized foreign exchange difference loss/gain | 04 |  | $(385,989,359)$ |  |
| Loss/gain from investments | 05 |  | (5,891,136,685) |  |
| Interest expenses | 06 |  | 17,933,252,240 | 4.213.270.02 |
| 3. Operating profit before the changes of current capital | 08 |  | 89,693,898,609 | 72,346,063,453 |
| Changes in accounts receivable | 09 |  | (57,455,585,123) | (74,800,869,363) |
| Changes in inventories | 10 |  | (34,886,773,864) | 4,855,933,053 |
| Changes in trade payables | 11 |  | 6,333,586,066 | 8,542,210,216 |
| Changes in prepaid expenses | 12 |  | $(230,856,069)$ | 127,552,249 |
| Paid interest | 13 |  | $(17,740,972,268)$ | (4,213,270,028) |
| Paid corporate income tax | 14 |  | (3,133,533,250) | (6,006,187,037) |
| Other receivables | 15 |  | 6,391,800,000 | 61,557,305 |
| Other payables | 16 |  | (1,129,175,700) | (3,030,576,554) |
| Net cash provided by (used in) operating activities | 20 |  | $(12,157,611,599)$ | (2,117,586,706) |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | VII. 2 | (46,410,524,203) | (10,443,520,885) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for contributing capital to other companies | 25 |  | (12,108,477,198) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 5,407,603,969 |  |
| Net cash used in investing activities | 30 |  | (53,111,397,432) | $(10,443,520,885)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 67,700,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 | V. 14 | 854,359,746,374 | 423,474,721,247 |
| 4. Cash paid to principal debt | 34 | V. 14 | (712,242,797,681) | (433,758,686,959) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | V. 24 | (61,190,000,000) | (44,845,985,026) |
| Net cash (used in) provided by financing activities | 40 |  | 80,926,948,693 | 12,570,049,262 |


| Net cash during the period $(\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0 + 4 0})$ | $\mathbf{5 0}$ |  | $\mathbf{1 5 , 6 5 7 , 9 3 9 , 6 6 2}$ | $\mathbf{8 , 9 4 1 , 6 7 1}$ |
| :--- | :---: | :---: | ---: | ---: |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | $\mathbf{6 0}$ | V. 1 | $\mathbf{1 , 2 3 1 , 6 4 4 , 1 2 1}$ | $\mathbf{1 , 2 2 2 , 7 0 2 , 4 5 0}$ |
| Influence of foreign exchange fluctuation | 61 |  | $375,694,479$ |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR $(\mathbf{7 0}=\mathbf{5 0 + 6 0 + 6 1 )}$ | $\mathbf{7 0}$ | V.1 | $\mathbf{1 7 , 2 6 5 , 2 7 8 , 2 6 2}$ | $\mathbf{1 , 2 3 1 , 6 4 4 , 1 2 1}$ |

